



HIGHTOWER NAMES KIMBERLY PAPEDIS HEAD OF NATIONAL SALES & PLATFORM STRATEGY

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CHICAGO — April 27, 2017 — HighTower recently promoted Kimberly Papedis to Managing Director, Head of National Sales & Platform Strategy. Previously, Ms. Papedis led the firm’s West Coast business development activities. In her new role, she will lead the national business development team and focus on strategy for HighTower’s rapidly growing independent business owner channel. Ms. Papedis reports directly to HighTower CEO Elliot Weissbluth.

“Kimberly is an outstanding professional, and she has a deep background working closely with independent financial advisors who understand the need to use a platform,” said **Mr. Weissbluth**. “Our strong business development momentum is a reflection of Kimberly and her team’s profound commitment to supporting entrepreneurial advisors.”

Ms. Papedis has more than 18 years of experience in the independent financial advisory space. Previously, she served as a Senior Vice President and Regional Director of Business Development for the independent platform of Wells Fargo Advisors, FiNet. Prior to that, she was a Vice President of Business Development for Raymond James Financial and held senior positions with 1st Global, GCG Financial, and AIG Valic Financial Advisors.

“We had a record-breaking year in 2016, and with more new teams joining in the first quarter of 2017 than in any other first quarter in the company’s history, we’re on pace to shatter that record this year,” said **Ms. Papedis**.

HighTower has added 7 new teams year-to-date, as well as consummating the acquisition of WealthTrust, bringing HighTower’s total client assets to nearly \$46 billion.

About HighTower

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients’ interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see www.hightoweradvisors.com and www.byadvisorsforadvisors.com.

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