



FOR IMMEDIATE RELEASE

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HIGHTOWER NAMES ANN RIEDER MANAGING DIRECTOR FOR MIDWEST REGION

CHICAGO, IL – OCTOBER XX, 2011 – HighTower, a national financial services company serving high-net-worth and institutional clients, is pleased to announce that Ann T. Rieder joins the firm as a Managing Director responsible for HighTower’s Midwest territory. She is based in the firm’s Chicago headquarters and serves on HighTower’s Diversity Council.

Ms. Rieder’s appointment is the latest demonstration of HighTower’s commitment to hiring leading talent as the company continues to experience record growth. Her appointment to HighTower’s Diversity Council exemplifies the company’s dedication to creating a more diverse workforce, with a particular directive to hire more U.S. military veterans. Ms. Rieder’s hiring brings the firm’s advisor development team to a combined 80 years of financial services experience, and HighTower is committed to aggressively expanding that group.

“We are actively recruiting the best talent from major Wall Street firms who understand how to support high-net-worth advisors,” said Elliot Weissbluth, CEO of HighTower. “And not only are we taking the best of Wall Street’s talent, but we’re taking the best ideas from the Wall Street model and making those ideas better. In this case, it’s by empowering our branch managers to work for the advisors. Ann is part of our next generation of branch managers that will not have divided loyalty to the firm and the advisor. ”

Ms. Rieder, a member of the Economic Council of the Oak Brook Chamber of Commerce, brings more than 15 years of branch management and financial services experience to HighTower, having served at Morgan Stanley Smith Barney since 1996 in a number of senior management and national roles at offices across the U.S. Most recently, she managed the Morgan Stanley Smith Barney office in Oakbrook Terrace, Illinois, where she led a top Private Client & Corporate Services branch with \$2 billion in assets under management.

“At HighTower, we are unequivocally aligned to support the advisors because they are the owners of our firm,” said Mike Papedis, Managing Director of Business Development at HighTower. “Ann enhances our comprehensive geographic coverage and brings her extensive experience working with advisors to the task of developing, implementing, and executing growth plans for HighTower’s sophisticated team of advisors.”

For media inquiries, please contact Nicole Kalian Abbott at 973-850-7315 or nabbott@jcprinc.com.

About HighTower

HighTower is a national, advisor-owned financial services company serving high-net-worth and institutional clients. HighTower advisors are experienced investment professionals with large and established practices. As a dually-registered, multi-custodial firm, HighTower provides sophisticated investment solutions as well as an independent and unobstructed view of the markets. The company is headquartered in Chicago and maintains corporate centers in New York and San Francisco and offices around the country. See www.hightoweradvisors.com.

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