



TWO HIGHTOWER ADVISORS NAMED TO BARRON'S 2016 LIST OF TOP 100 FINANCIAL ADVISORS

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CHICAGO —April 20, 2016— *Barron's* honors two HighTower advisors on its "Top 100 Financial Advisors for 2016" list: Paul Pagnato of HighTower Pagnato Karp (ranked 67), and Richard Saperstein of HighTower Treasury Partners (ranked 7).

"Our community of exceptional financial professionals is a pillar of HighTower's culture," said Michael Parker, Chief Development Officer, HighTower. "Paul and Richard are outstanding representatives of that community, and we congratulate them on this achievement."

Paul Pagnato, a Managing Director in Reston, Va., is appearing on the Barron's Top 100 list for the fourth consecutive time. He joined HighTower in 2011 after more than 19 years with Merrill Lynch, where he was a member of the firm's Private Banking & Investment office in Washington DC. The team specializes in meeting the unique needs of the nation's ultra-affluent individuals and their families and oversees more than \$2 billion in client assets.

Richard Saperstein is a Managing Director in New York City, and has made the Barron's Top 100 list 12 times since its launch in 2004. He has more than 30 years of experience in the financial services sector and joined HighTower in 2009, after J.P. Morgan acquired his previous employer, Bear Stearns, where he and his team established and oversaw the Cash Management Group. One of the earliest HighTower pioneers, Mr. Saperstein has also been a HighTower Board participant for the past five years. His team oversees more than \$10 billion in client assets and delivers a broad array of conservative investment management services to corporations, endowments, family offices, foundations, and private investors.

Barron's publishes its annual "Top 100 Financial Advisors" ranking to recognize advisors who demonstrate exceptional performance, client service, professionalism and community involvement. Selection criteria include assets under management, revenue generated for the advisor's firm, and the quality of advisors' practices. Earlier this year, *Barron's* selected these two advisors for its "Top 1200 Advisors by State" list.

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About HighTower

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients' interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see www.hightoweradvisors.com and www.byadvisorsforadvisors.com.

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