



# HIGHTOWER

AN UNOBSTRUCTED VIEW

**FOR IMMEDIATE RELEASE**

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## HIGHTOWER EXPANDS BALTIMORE TEAM WITH TWO RETIREMENT INDUSTRY VETERANS

### Charlie Vieth and Steve Zients Join Fiduciary Plan Advisors at HighTower

**CHICAGO, IL – October 28, 2014** – HighTower (<http://www.hightoweradvisors.com>) announces that Charlie Vieth and Steve Zients bring over 50 years of combined experience in the retirement plan business to Fiduciary Plan Advisors at HighTower (HTFPA). The Baltimore-based HighTower Network team delivers differentiated solutions to corporate plan sponsors to better manage their retirement plans.

“Fiduciary Plan Advisors serves a critical need for resources in the workplace that help employees plan for their retirement years,” said Michael LaMena, President of HighTower. “Charlie and Steve’s expertise will help drive the continued growth of HTFPA as one of the nation’s top fiduciary consulting practices meeting the complex demands of corporate plan sponsors.”

Mr. Vieth and Mr. Zients are joining Fiduciary Plan Advisors at HighTower as Managing Directors. Both men are well-known leaders in the retirement plan industry and held senior leadership roles at T. Rowe Price. Mr. Vieth served as President and Director of T. Rowe Price Retirement Plan Services for 15 years, and Mr. Zients served for 23 years as Senior Vice President and Director of the company’s Retirement Plan Services, managing the Client Services department. During their tenures at T. Rowe Price, the two helped to grow the company’s retirement plan business to over \$100 billion in assets under administration. Immediately prior to joining HTFPA, Mr. Vieth and Mr. Zients co-founded Act2, a retirement consulting practice based in Baltimore.

“Charlie and Steve are distinguished industry veterans whose steadfast dedication to their clients aligns perfectly with the values of our team and the entire HighTower family,” said Jania Stout, HTFPA’s Co-Founder and CEO. “We are honored to welcome them to our team.”

Mr. Vieth has taken a leadership role in numerous industry organizations, including serving as President of the Spark Institute, the National Defined Contribution Council,

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and the Mutual Fund Education Association. He has also been active with the Investment Company Institute (ICI), serving on its Retirement Plan, Marketing Policy and Research committees. Mr. Zients has served as a Board Member with the American Benefits Council.

For media inquiries, please contact Steven Bodakowski, JCPR, at 646-922-7773 or [sbodakowski@jcprinc.com](mailto:sbodakowski@jcprinc.com).

## About HighTower

HighTower is an industry-leading financial services firm offering a unique platform that blends objective wealth management advice with innovative technology. Our dedication to transparency in wealth management for investors and comprehensive support for independent advisors sets us apart. See [www.hightoweradvisors.com](http://www.hightoweradvisors.com).

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