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HIGHTOWER MODEL CONTINUES TO ATTRACT TOP ADVISORS TO PARTNERSHIP

Matt Moore and Stephen Rosen Bring Extensive Experience and Strong Wealth Management Skills to Firm's Maryland Practices

CHICAGO, IL - January 14, 2013 - [HighTower](#), the nation's first advisor-owned financial services firm serving wealthy families and institutional clients, remains a desirable destination for top-ranking advisors who value independence and a client-focused culture. The firm recently expanded its advisor teams in Baltimore and Bethesda, MD, with the addition of two highly regarded and experienced advisors to its Kelly Wealth Management and HighTower Bethesda practices.

HighTower's Kelly Wealth Management, based in Baltimore, provides a high level of service and distinct value for their clients through the team's consultative approach. Their investment process is long-term, based on fundamental analysis and a thoughtful assessment of the macro-economic environment and capital markets.

HighTower Bethesda's investment philosophy relies on a three-step process, comprised of analysis and planning, implementation and execution, and monitoring and ongoing management to create and preserve their clients' wealth.

"Continuing to expand our teams, with additions of independence-seeking advisors similar to those we have made in Baltimore and Bethesda, is one of the key goals of HighTower's strategic growth plan for the coming year," said Mike Papedis, Executive Vice President of Business Development at HighTower. "The recent launches of our HighTower Network and HighTower Alliance solutions — both backed by the strength of high-caliber investment products, services and back-office support — give us the ability to help every advisor realize their unique path to independence."

Matt Moore joined HighTower's Kelly Wealth Management as a Managing Director and Partner on January 11, 2013. He manages \$250 million in assets and has accumulated more than two decades of experience in the financial services industry. Mr. Moore, works with affluent families, individual clients, closely held businesses and non-profit organizations. He served as a Senior Financial Advisor and First Vice President of Investments at Merrill Lynch, where he received Circle of Excellence recognition, prior to joining HighTower. He holds a Bachelor of Business Administration from James Madison University.



“Matt’s extensive experience and holistic wealth management skills have proven to be invaluable to clients seeking to achieve their long-term financial goals,” said Leo J. Kelly III, CFP®, Managing Director and Partner at HighTower’s Kelly Wealth Management. “Matt and I are dedicated to reigniting Baltimore’s culture and tradition as a home to boutique wealth management. We are equally committed to growing our practice by bringing on partners with impeccable reputations and the highest degree of integrity.”

Stephen Rosen, an 18-year veteran of the financial services industry, joined HighTower Bethesda on January 11, 2013 as a Managing Director and Partner. He oversees \$140 million in assets, and specializes in financial planning and portfolio management for high-net-worth individuals. Mr. Rosen previously worked for Morgan Stanley and UBS, where he was selected for entry into the UBS Global Circle of Excellence.

“With Stephen’s sterling reputation throughout the Bethesda area as a client-focused professional, his decision to join HighTower is a testament to the benefits we provide advisors and their investor clients,” said Jeff Leventhal, CIMA®, Managing Director and Partner at HighTower Bethesda. “His specialty in financial planning and portfolio management for high-net-worth individuals complements our practice as we create and preserve wealth for more clients.”

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About HighTower

HighTower is a national, advisor-owned financial services company serving high-net-worth and institutional clients. HighTower advisors are experienced investment professionals with large and established practices. As a dually-registered, multi-custodial firm, HighTower provides sophisticated investment solutions as well as an independent and unobstructed view of the markets. The company is headquartered in Chicago and maintains corporate centers in New York and San Francisco and offices across the country. See www.hightoweradvisors.com.

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