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HIGHTOWER

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## HIGHTOWER CELEBRATES FIVE STRAIGHT YEARS ON INC. 5000 LIST

**CHICAGO** — **August 18, 2016** — The 2016 Inc. 5000 marks HighTower's fifth consecutive year on the list of fastest-growing private companies in the U.S. compiled by Inc. magazine.

Inc. ranks applicants according to percentage growth of their annual revenues over a three-year period. 2016 is the 35<sup>th</sup> annual Inc. 5000 ranking. HighTower, founded in 2008, first made the list in 2012 and has appeared every year since.

"Our consistent rapid growth reflects the power of the HighTower business model. The financial services industry needs to rebuild around the needs of the client and we're leading that change," said **Elliot Weissbluth, CEO of HighTower.** "We are proud to be celebrating a fifth year of earning this prestigious recognition from Inc."

HighTower has more than 400 employees in 24 states. The firm welcomed a record-high number of new teams in the first half of 2016 across three lines of business, including acquiring advisory practices and providing a unique set of platform services to advisors seeking to grow their businesses.

"A key engine of growth for HighTower is the ongoing evolution of our business," added **Mr. Weissbluth.** "Our unique platform, compelling brand and powerful culture resonate across the financial industry."

Inc. declared the 2016 honorees "the most competitive crop in the list's history." The Inc. 5000's aggregate revenue is \$200 billion, and the companies on the list collectively generated 640,000 jobs over the past three years, or about 8% of all jobs created in the entire economy during that period. Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at <a href="https://www.inc.com/inc5000">www.inc.com/inc5000</a>.

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## **About HighTower**

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients' interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see <a href="www.hightoweradvisors.com">www.hightoweradvisors.com</a> and <a href="www.byadvisorsforadvisors.com">www.byadvisorsforadvisors.com</a>.

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