



# HIGHTOWER EXPANDS TO ST. LOUIS WITH NEW RIA TEAM ARCHER WEALTH MANAGEMENT BECOMES HIGHTOWER ST. LOUIS

KATHARINE SARGENT  
JCONNELLY  
—  
O +1 646 922 7774  
KSARGENT@JCONNELLY.COM

HIGHTOWER  
—  
200 W. MADISON ST  
25<sup>TH</sup> FLOOR  
CHICAGO, IL 60606  
HIGHTOWERADVISORS.COM

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**CHICAGO — June 8, 2016** — HighTower welcomes its first team in St. Louis, a strategic partnership with Archer Wealth Management. Launched in 1983, the team oversees approximately \$400 million in assets. Founder Barbara Archer will join HighTower as a Managing Director & Partner and will lead the expansion of the newly-branded HighTower St. Louis.

“Barbara built a great business and she and her team align perfectly with our culture and values,” said **Elliot Weissbluth, Chief Executive Officer, HighTower**. “Their unwavering commitment to clients and friends earned them many honors at the local and national levels. Barbara exemplifies the finest of our industry and we are very proud to welcome her and her team.”

HighTower St. Louis guides high-net-worth families, executives, professionals and business owners in all areas of financial management including investment, estate and gift planning strategies. Ms. Archer is featured on multiple *Barron’s* lists of the country’s best advisors, including the “Top 1200 Financial Advisors by State for 2016.” *Medical Economics* named her one of the “Best Financial Advisers for Doctors,” and she has also been ranked a “Top 250 Advisor” in *Worth* and one of the “Leading Wealth Managers of the Central United States” in *Forbes*. She was also listed as a 2016 “Best Wealth Manager” in the *St. Louis Small Business Monthly*, as nominated by business owners.

“Partnering with HighTower will allow us to expand our firm with the benefits of size, depth and sophistication to match our clients’ ever-evolving needs,” said **Ms. Archer**. “We spent more than a year evaluating potential partners. With their deep dedication to the fiduciary standard and their unique platform and brand, HighTower was a compelling and clear choice for us.”

In addition to Ms. Archer, the HighTower St. Louis team includes Mark Schweiss, Business Director; Karen Meers, Manager, Client Service; Patty McClain, Financial Planning Analyst; and Debby Wicks, Executive Assistant.

For media inquiries, please contact Katharine Sargent, JConnelly, at 646-922-7774 or [ksargent@jconnelly.com](mailto:ksargent@jconnelly.com).

## **About HighTower**

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients’ interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see [www.hightoweradvisors.com](http://www.hightoweradvisors.com) and [www.byadvisorsforadvisors.com](http://www.byadvisorsforadvisors.com).

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