



MELINDA BRODBECK  
JENNIFER CONNELLY PUBLIC  
RELATIONS

O +1 973.850.7348  
MBRODBECK@JCPRINC.COM

HIGHTOWER

200 W. MADISON ST  
25<sup>TH</sup> FLOOR  
CHICAGO, IL 60606  
HIGHTOWERADVISORS.COM

*Securities offered through HighTower  
Securities, LLC | Member FINRA /  
SIPC / MSRB HighTower Advisors,  
LLC is a SEC registered investment  
advisor.*

# HIGHTOWER ADDS FIRST MINNEAPOLIS-BASED TEAM: DSG WEALTH MANAGEMENT

*Expands Midwest footprint by more than \$300 million*

**CHICAGO —May 10, 2016 —** HighTower announces that DSG Wealth Management has joined the HighTower community. Based in Minneapolis, Minn., the team oversees approximately \$315 million in assets. Managing Director and Partner Denver Gilliland leads the team, which was previously with Merrill Lynch’s Private Banking and Investment Group, and also includes Senior Client Wealth Associate Kayleen Schultz and Client Wealth Associate Kari Jadwin.

“Elite advisor teams that join HighTower gain the autonomy of an independent practice without sacrificing the sophistication, support and infrastructure of a large firm—whether they transition from a wirehouse environment or they are already independent,” said **Michael Parker, Chief Development Officer at HighTower**. “Our community of top performers fosters collaboration and growth unlike any other firm in the industry.” DSG Wealth Management focuses on family office services, trust and estate planning, customized credit and lending, investment management, luxury goods acquisition, and philanthropy. The team works closely with a select group of clients to deliver comprehensive and deeply personalized wealth management solutions.

Prior to joining HighTower, Mr. Gilliland worked as a Senior Vice President for Merrill Lynch’s Private Banking business. He also held various roles at U.S. Trust Company, including Managing Director, Managing Director of Tax Compliance and Managing Director of the Financial and Estate Planning Group. His expertise includes financial, tax, and estate planning as well as investment management. Mr. Gilliland has worked in the wealth management field since 1994.

“HighTower offers a brand that stands for integrity and a platform that delivers the high level of sophistication that we pride ourselves on bringing to every aspect of our client relationships,” said **Mr. Gilliland**. “Our team at DSG Wealth Management is eager to leverage HighTower’s robust resources and outstanding peer community.”

For media inquiries, please contact Melinda Brodbeck, JConnelly, at 973-850-7348 or [mbrodbeck@jconnelly.com](mailto:mbrodbeck@jconnelly.com).

## **About HighTower**

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients’ interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see [www.hightoweradvisors.com](http://www.hightoweradvisors.com) and [www.byadvisorsforadvisors.com](http://www.byadvisorsforadvisors.com).

###

