



HIGHTOWER RECRUITS 20-YEAR INDUSTRY VETERAN TO BUSINESS DEVELOPMENT TEAM

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Charles Cornett jumps to HighTower after 11 years with Wells Fargo FiNet

CHICAGO — August 22, 2017 — HighTower announces that Charles Cornett has joined the firm as a Business Development Executive. Mr. Cornett is based in Richmond, Va. and reports directly to **Kimberly Papedis, Managing Director, Head of National Sales & Platform Strategy**. Prior to HighTower, Mr. Cornett was a Senior Vice President and Regional Director at Wells Fargo FiNet.

“With the addition of Charlie to our team, HighTower now has more than 120 years of combined experience recruiting independent financial advisors,” said **Ms. Papedis**, who also left FiNet for HighTower in 2014. “We are committed to dominating this space from a recruiting perspective, as well as to fully supporting the independent business owner clients in the HighTower community.”

Before joining FiNet, Mr. Cornett spent 7 years with Charles Schwab Institutional as a Business Development Director. At HighTower, he joins 5 other business development professionals focused on recruiting independent advisor teams to the firm’s growing community of elite wealth management practices.

“After years of competing directly with HighTower, it was impossible to ignore their growth and momentum in the independent advisor channel,” said **Mr. Cornett**. “I am proud to join a firm that is driving the conversation around the fiduciary standard, and look forward to supporting many more advisors as they make the transition to HighTower.”

Earlier this summer, HighTower hired 3 other high-profile industry veterans to support its ongoing evolution and aggressive growth strategy: George Fischer, Managing Director, Operations and Service; Susan Krakower, Chief Brand Strategist; and Strategic Consultant Kyle Okimoto. HighTower’s total client assets are now approaching \$50 billion—a 27% increase since the beginning of the year.

About HighTower

HighTower is reshaping the financial services industry from the inside out. As one of the nation’s largest Registered Investment Advisors (RIAs) dedicated to providing advice, not selling a product, we are a relentless champion of the fiduciary standard. We believe that the wealth management industry can and should do a better job of serving the needs of individual investors and their financial advisors. We built HighTower upon a commitment to put our clients’ best interests first. For the 6th consecutive year, HighTower ranks on the Inc. 5000 list of the fastest-growing companies in America (2012 – 2017). For more information, see www.hightoweradvisors.com and www.byadvisorsforadvisors.com.

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