



# FORBES LIST OF AMERICA'S TOP WEALTH ADVISORS INCLUDES FOUR HIGHTOWER HONOREES



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**CHICAGO — Aug. 4, 2016** — HighTower advisors occupy four spots in the top 100 on the *Forbes* list of America's Top Wealth Advisors. The HighTower honorees are:

- Richard Saperstein, Treasury Partners at HighTower (number 14)
- Jordan Waxman, HSW Advisors at HighTower (number 43)
- Ronald Weiner, RDM Financial Group at HighTower (number 78)
- Jeff Grinspoon, VWG Wealth Management at HighTower (number 84)

"HighTower's constant presence on lists of the industry's top performers illustrates our status as a destination for elite financial advisors," said **Elliot Weissbluth, CEO, HighTower**. "The *Forbes* America's Top Wealth Advisors list marks another well-deserved honor for the individuals recognized and for our community at large."

Earlier this year, *Barron's* featured HighTower advisors on its Top 1200 Advisors by State, Top 100 Financial Advisors, and Top 100 Women Advisors lists. HighTower advisors also appeared on the *Financial Times*' 2016 FT 300 ranking of the top RIAs in the U.S. Nearly 40% of all HighTower practices have been named to *Barron's* rankings.

HighTower recently released the results of its first-ever **benchmarking study**, which examined quantitative practice characteristics and key metrics, including profitability, productivity and team composition to reveal differences between HighTower advisors overall, HighTower's top performers, and independent RIAs. The study revealed that HighTower practices are larger, more productive and profitable, and have lower cost structures than industry averages.

"Our recent benchmarking study illustrates the competitive advantages that the HighTower platform, brand and culture deliver to advisors," added **Mr. Weissbluth**.

The *Forbes* America's Top Wealth Advisors list is compiled by SHOOK Research based on quantitative and qualitative factors including assets under management, revenue, fee structure client satisfaction & retention, credentials, community involvement and other criteria. For the full list, see [www.forbes.com/top-wealth-advisors/](http://www.forbes.com/top-wealth-advisors/).

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## **About HighTower**

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients' interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see [www.hightoweradvisors.com](http://www.hightoweradvisors.com) and [www.byadvisorsforadvisors.com](http://www.byadvisorsforadvisors.com).

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